

Bobby Goldsmith

Foundation

# IMPACT REPORT

2023 - 2024



FOR ALL PEOPLE SEEKING  
PROGRESSIVE, SUPPORTIVE CARE





## ACKNOWLEDGEMENT OF COUNTRY

The Bobby Goldsmith Foundation acknowledges the traditional custodians of the lands on which we work.

Our offices are based on the lands of the Gadigal people (Sydney), the Dharug people (Parramatta), the Bundjalung people (Northern Rivers region) and the Kaurna people (Adelaide).

To all Aboriginal and Torres Strait Islander people, we extend this acknowledgement and pay respects to Elders – past and present and recognise the deep spiritual and cultural connections to Country.

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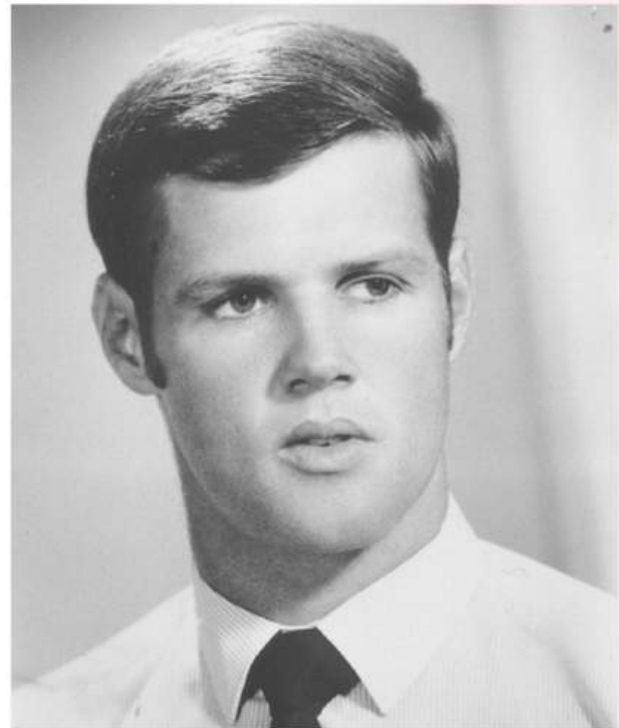
# WHO WE ARE

Bobby Goldsmith was one of the first Australians to die from an AIDS-related illness in June 1984. His friends came together to find a way of giving him the care he needed to remain at home so they could make his last weeks as comfortable as possible. He died with dignity, at home, where he wanted to be.

His friends established the important precedent of providing support and services for people living with HIV. If direct support could be provided for one person, it could be done for many.

We are the legacy of that dedicated group of friends.

Bobby Goldsmith Foundation (BGF) has been supporting people living with HIV for 40 years. Founded in 1984, we provide practical, emotional and financial support to people living with HIV in New South Wales and South Australia.



Bobby Goldsmith

We are unique as the only not-for-profit in Australia providing frontline services and support to people living with HIV.

In 2024 however, we expanded our service offering to provide disability services to all people, especially those living with HIV, the broader LGBTQIA+ community and to all people seeking progressive, supportive care.

BGF is a registered not-for-profit with the Australian Charities and Not-for-Profits Commission and has no political or religious affiliations, just a commitment to help and support people to live well on their own terms through practical, tailored care.

Registered NDIS Provider



# OUR MISSION AND VALUES





Our core mission is to help people living with HIV to thrive.

We work with our clients to understand their needs and requirements so that we can provide relevant, accessible and tailored support.

And while we have been working with the HIV community for 40 years, this year we extend that mission to include disability support for all people including people living with HIV, the broader LGBTQIA+ community and all people seeking progressive, supportive care.



## We value:

<p>INCLUSIVITY</p> 	<p>We celebrate the unique backgrounds, experiences and strengths each person brings to our community. We promote diversity and treat everyone with respect and courtesy</p>
<p>COMPASSION</p> 	<p>We genuinely care about the wellbeing and potential of our clients and our team. We understand and empathise with their experiences and challenges, offering support without judgment</p>
<p>EMPOWERMENT</p> 	<p>We are committed to helping everyone feel supported to achieve their goals. We enable our clients and team members to live fulfilling, self-directed lives</p>
<p>SOLIDARITY</p> 	<p>We actively listen and empathise with our clients and colleagues. We put ourselves in the shoes of others to build stronger, more supportive communities</p>

At BGF, our core values are the foundation of who we are and what we do. They guide our culture, define the experience we provide to our clients and shape how we work as a team to deliver services to the community.

## A MESSAGE FROM OUR PRESIDENT

I am honoured to share my reflections on this period of strategic focus for the Bobby Goldsmith Foundation.

Early in 2024 the BGF Board and Executive leadership team engaged in a critical review and strategic development process for the coming four years. The joint Governance and Executive teams' ambition and vision has driven an important evolution of BGF's strategic orientation framework. This will ensure the organisation remains agile and responsive in the face of organisational and societal challenges and will allow BGF to take bold new initiatives in service and sustainability.

Alongside our classical foundational client service activity, BGF has evolved and expanded our services this year to meet the needs of our communities and we have done so in direct response to the Royal Commission into Violence, Abuse, Neglect and Exploitation of People with a Disability so we have broadened our support work to ensure we can care for more people as part of the NDIS. Additionally, in response to the Royal Commission into Aged Care Quality and Safety, we have commenced our My Aged Care application. This expansion reinforces our commitment to providing support for all people.

As President of the Board, I am grateful for the exceptional calibre of my Board colleagues, whose diverse expertise and unwavering commitment has been instrumental in helping guide the organisation.



Mathew Paine

Comprised of leaders from many sectors including human resources, media and communications, finance, healthcare and social research – our Board brings considerable experience and insight that provides robust governance and strategic oversight, which has been crucial in navigating the complexities of our operating environment.

We are committed to making smart economic decisions that ensure our long-term viability. By managing our investments and resources and focusing on our financial health, we can continue to provide our essential services.

## A MESSAGE FROM OUR PRESIDENT

And as we focus on future expansion, we are committed to excellence to ensure that we remain best-practice for those we serve.

Thank you to the BGF team and to my Board colleagues for your continued dedication and commitment to BGF. Together, we will continue to empower people living with HIV so that they can thrive.



Mathew Paine  
President  
Bobby Goldsmith Foundation

As we focus on future expansion, we are committed to excellence to ensure that we remain best-practice for those we serve.

## A MESSAGE FROM OUR CEO

Looking back on this past year, it is with great pride and gratitude that I share the Bobby Goldsmith Foundation Impact Report with you, highlighting our remarkable progress and achievements. It has been a momentous year for us as we continue our mission to empower all people living with HIV but also extending that mission to include all people seeking progressive and supportive care.

Our Client Services team have made significant advancements, marked by our successful NDIS accreditation in March of this year. This has enabled us to expand our service offering to a much broader community while the opening of our Parramatta office increases our ability to see more people in Western Sydney. Additionally, the team have developed a client complexity rating system, meaning we can further tailor our support to the individual needs of our clients.

Despite this, our team have faced several challenges in their support of our clients. The rising cost of living, food insecurity and the lack of affordable housing have proven challenging for many of the people we see. Intertwined with poor mental health, insufficient complementary support services and long waiting lists for public mental health services has only increased the level of complexity for the support required.

These challenges, experienced by all working in the human services sector, have underscored the importance of the role we have to play in our community to better support marginalised and vulnerable people.



Nick Lawson (left)

Looking ahead, we are excited to have commenced our My Aged Care registration highlighting our commitment to providing comprehensive support for people at all stages of their lives. Through this registration, our goal is to provide all older Australians – whether they are living with HIV, are from the LGBTQIA+ community or just seeking progressive, supportive care – we want to help them live independently and with dignity in their own homes.

Looking inwards, our people and culture are at the very heart of our achievements this year. Our NDIS accreditation was a significant accomplishment, highlighting our commitment and adherence to the highest possible standards of service delivery.



## A MESSAGE FROM OUR CEO

Our HR systems and processes have strengthened this year through NDIS compliance checks, while the introduction of HIV education videos has been well received. We also provided 22 training modules to support the ongoing development of our frontline workers.

We encouraged all staff to participate in our annual Staff Engagement Survey, which again revealed an engaged, dedicated and committed team. The introduction of 'Bobby's Birthday Leave' as an additional benefit to permanent staff also encourages our team to reflect on how they live BGF's values and contribute to our vision and mission.

COVID-19 is still an ongoing concern for both clients and frontline workers. We maintain our commitment to ongoing adherence, communication and education about all health concerns.

Our marketing and fundraising efforts raised over \$1 million this year and although an incredible achievement, we continue to run a deficit budget, emphasising our ongoing need for financial support.

Our loyal donors continue to show up for us, attending events, donating to our appeals and supporting us in our fundraising efforts. We were thrilled to bring back the much-loved Bake Off and to celebrate our 40th anniversary this year.

We also secured grant funding for a new car and our partnership with the National Art School allowed our clients to participate in our art program culminating in a successful exhibition and auction in February.

However, like many others in the HIV sector, we have seen a decrease in support and awareness, especially as the conversation shifts towards an 'end to HIV.' This presents us with a challenge as there is no 'end' to HIV for the people we serve.

We have also developed a strategic marketing plan for the rollout and implementation of our NDIS services and conducted customer value proposition workshops to better understand and engage our new audiences. An increased presence from local media and a strong performing appeals campaign helped us reach more people than ever before. However, funding for the promotion of our services remains a challenge until our fee-for-service model is fully sustainable.

All of this highlights the need for innovative and strategic marketing and fundraising efforts so we can reach more people who need our support.

It has been a momentous year for us as we continue our mission to empower all people living with HIV.

## A MESSAGE FROM OUR CEO

2023/24 has been a year of growth for BGF. We have made significant progress in expanding our services, supporting our clients and creating a positive work environment for our people. None of it would have been possible without the support of our Board, the wider team, our volunteers, donors and supporters. I extend my deepest thanks and gratitude to you all.

Looking at the year ahead, we are committed to our mission and excited about the opportunities ahead of us. Thank you for your ongoing support so that we can continue to make a positive impact on the lives of everyone we serve.



Nick Lawson  
 Chief Executive Officer  
 Bobby Goldsmith Foundation





# HIV IN AUSTRALIA TODAY

People living with HIV in Australia



7% were unaware they were HIV positive



Reduction in HIV notifications since 2019



People living with HIV in Australia who do not have a suppressed viral load



UNAIDS global target by 2025

95:95:95



of people living with HIV in Australia are aware of their status



of those people diagnosed are receiving treatment



of those diagnosed and on treatment have an undetectable viral load

## HIV IN AUSTRALIA

### HIV transmission in Australia

■	Men who have sex with men (MSM)	49%
■	Heterosexual contact	30%
■	Other / unspecified	10%
■	MSM and injecting drug use	8%
■	Injecting drug use	3%



King, J, McManus, H, Kwon, A, Gray, R & McGregor, S 2023, HIV, viral hepatitis and sexually transmissible infections in Australia: annual surveillance report 2023. The Kirby Institute, UNSW Sydney, Sydney, Australia



# HOW WE HELP FOR THOSE LIVING WITH HIV

We provide practical, emotional and financial support to people living with HIV in NSW and SA.

However, HIV populations are changing and so too are the needs of those who need our support.

For people living with HIV, the mental health impacts are a real and serious concern. Stigma, discrimination, social isolation, anxiety, depression and low self-esteem are some of the emotional challenges our clients can sometimes face.

BGF is here to provide a range of services that support people to live well on their terms. From the time they are diagnosed, we work with clients to address challenging circumstances that can often affect both their physical and emotional wellbeing.

Through a dedicated team, we are able to help people with complex needs so we can give them the support they need to improve their lives.



We also help community members access practical and financial services to help make their lives easier.

Financial counselling has been a staple of BGF for many years by supporting and advocating for people with HIV who are experiencing significant financial stress.

Our compassionate team also work with some of the most vulnerable who may be experiencing homelessness and/or alcohol/drug dependency issues.

BGF's uplifting health and wellbeing programs allow participants to express themselves through creative ways while connecting with old friends and making new ones.

# HOW WE HELP FOR THOSE LIVING WITH A DISABILITY

BGF expanded its service offering throughout NSW and SA in 2024. This expansion allows us to provide fee-for-service National Disability Insurance Scheme (NDIS) services to everyone. Whilst we specialise in disability support for people living with HIV and the broader LGBTQIA+ community, we are thrilled to be working with new clients from all walks of life who are seeking progressive and supportive care.



Our Community Support Program team care for people in their homes, delivering tailored care and disability support services through the NDIS. They also accompany people to medical appointments and social and community events, when accessing transport and undertaking light domestic duties.



# OUR IMPACT

People living with HIV that BGF supported across all services

 **770**

Client interactions provided to 328 clients by our Case Management and Case Work teams

 **6,320**

Client interactions provided across all BGF programs and services

 **18,400**

Client interactions provided to 117 clients by our Financial Counselling service

 **3,300**

Client interactions provided to 604 clients by our Psychosocial Supports team

 **10,600**

Client interactions provided to 132 clients provided by our Health and Wellbeing programs

 **520**

Client interactions provided to 40 clients by our Community Support Program

 **7,500**

New Bobby Goldsmith Foundation clients

 **93**



## OUR CLIENTS

Daniel is a 30-year-old from a culturally and linguistically diverse (CALD) background whose life changed significantly after his HIV diagnosis in 2018. After disclosing his HIV status and sexuality, Daniel faced difficulties with his family who disowned him. Additionally, he has endured significant trauma from historical sexual abuse, leading to a diagnosis of Borderline Personality Disorder and Complex Post Traumatic Stress Disorder. Despite these challenges, Daniel's journey toward stability and recovery has been supported by BGF.



His case manager has helped him navigate his precarious housing situation by writing letters of support and ensuring he has the emotional support to participate in programs such as work readiness and peer support meetings.

With the help of his case manager, Daniel has received assistance tailored to his needs. From completing paperwork for a victim services claim to receiving ongoing emotional support, BGF has been a consistent presence for Daniel. His case manager has helped him navigate his precarious housing situation by writing letters of support and ensuring he has the emotional support to participate in programs such as work readiness and peer support meetings.

BGF has also assisted Daniel to seek employment and manage his Work and Development Order. We also provided support during his medical episodes and court appearances. With BGF's support, Daniel is on a path to reclaiming his life and achieving his goals.

## OUR CLIENTS

John has lived with HIV since he was diagnosed in 1980s. Now 63, John has struggled with alcohol dependence and depression for over 15 years, exacerbated by the loss of his mother and partner. Facing imminent homelessness John found himself with no income, relying on a friend to cover his rent. Without access to a phone, he was unable to connect to other services and became increasingly isolated.

In addition, BGF supported John in attending his GP appointments and referred him to counselling services for longer-term mental health support. His case worker was also able to help John with housing applications, financial counselling to address debt and access to food support services. Through this, John has started to regain stability and support as he makes these positive changes.

Facing imminent homelessness John found himself with no income, relying on a friend to cover his rent.

His history of hoarding and disengagement from support services further compounded his challenges and his situation was extremely precarious.

BGF was able to step in and provide crucial support. John's case worker began visiting his accommodation once a month to establish a connection, given his lack of phone. They were also able to help him with his Job Seekers application, enabling him to receive an income. Crucially, John was connected with BGF's health and wellbeing programs, which significantly boosted his mood and sense of belonging.



## OUR CLIENTS

Diagnosed with HIV in 2019, Fatima's HIV status was disclosed without her consent, leading to significant personal and social challenges. Fatima has a dependence on methamphetamines and has accumulated thousands of dollars in parking and driving fines. She endures domestic and family violence, including physical, psychological and financial abuse and her housing situation is precarious – she often couch-surfs or lives in her car. Diagnosed with depression, anxiety and PTSD, Fatima is estranged from her children in Australia and her family overseas. She has often contemplated suicide.



Diagnosed with HIV in 2019, Fatima's HIV status was disclosed without her consent, leading to significant personal and social challenges.

Our team at BGF have provided Fatima comprehensive support, assisting her with housing applications and advocating on her behalf. BGF has helped dispute some of her fines and we have referred her to various support services including legal support, relationship counselling, psychological support, homelessness support services and alcohol and drug support groups.

BGF have also helped her with Work and Development Orders to pay off her outstanding fines and referred her to financial counselling so she can manage her finances better. Fatima's work with BGF has paid off and she can see a brighter future.

## OUR CLIENTS

Janet engaged with BGF two years ago after the death of her partner left her struggling with mortgage payments and other debts. With no car and living in remote accommodation, she faced significant financial and personal challenges. A financial counsellor from BGF helped Janet negotiate lower interest rates on her mortgage, set up a budget and secure a pause on her debts.

As her situation worsened, with threats from an ex-partner and living in her broken car, our team worked to get further deferrals from the bank and to assist Janet in preparing her property for sale. With continuous support, Janet managed to withdraw money from her super, complete necessary work on her property and list it for sale. The property sold well over the asking price, allowing Janet to pay off her debts and buy a studio apartment in central Sydney.

Now, with stable housing, Janet can seek medical support for her mental health, reconnect with the community and look for employment.



Janet engaged with BGF two years ago after the death of her partner left her struggling with mortgage payments and other debts.

To maintain privacy, client names and images have been changed.

# OUR PEOPLE

**Full time, part time and casual staff**



**53**

**Volunteers**



**45**

**Average staff attrition rate**



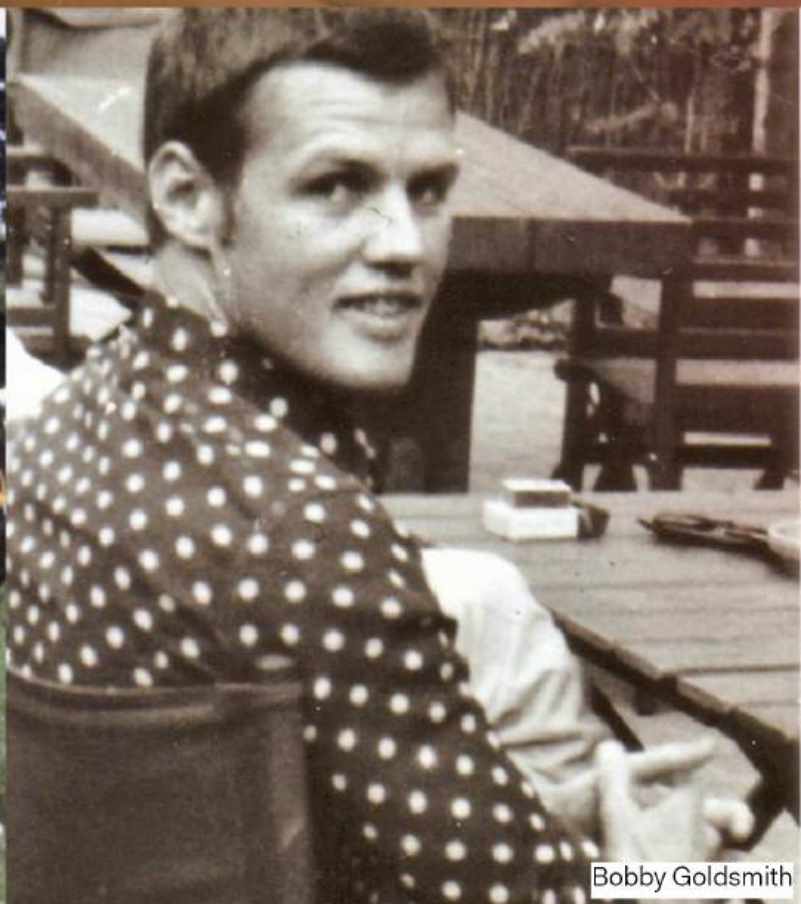
**1%**

**Staff engagement survey completion rate**



**77%**





Bobby Goldsmith

## OUR PEOPLE

Survey respondents 'strongly agree' or 'agree' that their job provides them with a sense of meaning and purpose



97.4%

Survey respondents 'strongly agree' or 'agree' that they feel proud when they tell people they work for BGF



94.9%

## WHERE WE WORK



Our team work out of offices in Sydney, Parramatta, the Northern Rivers region and Adelaide, extending our reach and providing comprehensive support and services to communities well beyond these locations.

## OUR PEOPLE

Emma and Judy both have a deep commitment to supporting people in financial stress – which has been a legacy service of BGF's since the 1980s. Both Emma and Judy bring invaluable expertise and experience to the team but stress that their work isn't about wealth creation or financial growth strategies.

"It's about helping those in financial difficulty to manage their debts and regain control of their finances," says Judy. The Financial Counselling team help BGF clients face a range of challenges, from adjusting to more affordable phone plans and bank accounts to negotiating with lenders for more manageable payment plans.



In more complex cases, Emma describes a time when she provided critical support. "I've intervened in situations involving intimate partner violence to halt legal action, giving clients the breathing room needed to escape dangerous circumstances safely," she says.

Emma goes on to say, "I've also guided clients through decisions like selling homes pre-foreclosure and filing for bankruptcy when debts become insurmountable." Understanding that financial hardship is stressful and isolating, especially for BGF clients who often lack support networks, our team walk beside them offering advice, options and advocacy when it's needed most.



## OUR PATRONS

Hon. Michael Kirby AC CMG



Justice Kirby has been a Patron of the Bobby Goldsmith Foundation since 2002. A former High Court judge, Justice Kirby is renowned for his commitment to human rights and has significantly impacted HIV and LGBTQIA+ advocacy both in Australia and around the world.

His contributions include serving on the United Nations Development Program Global Commission on HIV and the Law and various international bodies addressing HIV/AIDS highlighting his ongoing commitment and dedication to global health and human rights.

Ita Buttrose AC, OBE



Ita Buttrose has been a supporter and friend of the Bobby Goldsmith Foundation since the 1980s. This relationship was formalised in 2013 when Ita was made an Honorary Life Member and Co-Patron in 2023. She has had a distinguished career as well as an unwavering dedication to the HIV/AIDS sector serving as Chair of the National Advisory Committee on AIDS in the 1980s where she played a crucial role in shaping Australia's AIDS policy.

Ita continues to promote compassion and understanding highlighting her enduring commitment in the fight against HIV/AIDS.

# OUR COMMUNITY AMBASSADORS

Our community ambassadors are an extension of the BGF team and help us increase our visibility, support and impact to the broader community.

Thanks to our ambassador team, we have been able to raise awareness, connect with new members of the community and promote our fundraising efforts.

## MEET OUR COMMUNITY AMBASSADORS



### David Polson AM

As a long-term survivor of HIV/AIDS, David's experience and wisdom are invaluable to the HIV movement and to the LGBTQIA+ community. He is an experienced keynote speaker and passionate about educating people on the impact of stigma while helping to create positive futures for people living with HIV.



### Etcetera Etcetera

Etcetera Etcetera embodies what a true HIV ally is. Using her lived experience as a non-binary trans and bisexual person, Etcetera leverages her influence and reach to educate and support fellow trans and non-binary people as well as for all those whose identities exist beyond gender and sex binaries.



### Steven Spencer

As a bisexual man and HIV peer, Steve offers a unique perspective when championing equality and LGBTQIA+ advocacy in the HIV sector. Alongside his ambassador role with BGF, Steve sits on the board of NAPWHA – the National Association of People living with HIV Australia, is a member of the Sydney Bi+ Network and is co-founder of the PrEP community advocacy network – PrEPaccessNOW.

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## OUR COMMUNITY AMBASSADORS



### Hollywood Star

An accomplished performer, Hollywood has a heart of gold and is committed to sparking intergenerational conversations around HIV stigma, treatment and prevention and how to support people living with HIV in Australia today.



### Will Cooper

Will is a proud Wiradjuri/Yorta Yorta person who has spent much of his career as a creative advocating for – and in support of, First Nations Australians. Will is passionate about creating opportunities for Indigenous visibility and for mob being able to tell their stories, their way. Through his work, Will aims to break stereotypes that so often face First Nations people and the LGBTQIA+ community.



### Katherine Wolfgramme

Katherine is an award-winning trans advocate and gender diversity consultant with extensive experience in the LGBTQIA+ community, where she is well known for her commitment, advocacy efforts and determination to help the most marginalised and vulnerable. She is an HIV ally who uses her voice to raise awareness for BGF with a particular emphasis on trans and gender diverse communities.



### Hannah Conda

Hannah is an award-winning drag artist. Through her platform, she is able to use her voice to promote equality, acceptance and love. And in her role as BGF ambassador, Hannah hopes to create safe spaces for all people to openly discuss HIV.

## OUR COMMUNITY AMBASSADORS



### Thomas Grainger

Tomi is a drag queen and community advocate whose content creation focuses on supporting queer youth and raising awareness around important issues impacting the community. Tomi's message is one of self-empowerment and living as your whole, authentic self.



### Matt Rule

As someone who has lived with HIV for over a decade, Matt's voice is an important one – especially through his commitment to tackle stigma surrounding HIV. Matt brings with him valuable insights and is passionate about HIV advocacy in heterosexual communities, prevention and treatment in prison settings and the challenges that can come with HIV in rural areas.



# YOUR SUPPORT

**NSW Health funding**



**\$2,141,490.04**

**Project funds and grants**



**\$88,651**

**Donations by individuals and business**



**\$354,297**

**Donations by community groups**



**\$74,262**

**Bequests**



**\$266,200**

**40th anniversary funds raised**



**\$19,650**

**Auction and trivia funds raised**



**\$204,441**

# PARTNERSHIPS IN ACTION

## New South Wales Health Partnership

Bobby Goldsmith Foundation acknowledges NSW Health's ongoing commitment to public health by supporting people living with HIV. NSW Health provides necessary funding for BGF to undertake our daily services and operations.

NSW Health's contribution to BGF helps ensure that our services are available for all people across New South Wales who seek personalised, tailored support.



## Our Partners

We are continually thankful for the unwavering support of our corporate partners whose generosity this year has enabled us to continue our work and who make a profound difference in the lives of people living with HIV.





# GOVERNANCE

At the Bobby Goldsmith Foundation, we are committed to transparency, accountability and ethical management. Our governance framework ensures we uphold the highest standards in all our operations. The Board and sub-committees play a pivotal role in guiding the direction and oversight of our work – implemented by the Executive and their teams.

BGF has the responsibilities of a Public Benevolent Institution (PBI), “which is organised, conducted or promoted for the relief of poverty, sickness, destitution, helplessness, suffering, misfortune, disability or distress.”<sup>1</sup>

## BOARD MEMBERS

The Bobby Goldsmith Foundation Board is made up of diverse, experienced and dedicated professionals who provide strategic oversight to ensure that the organisation operates with integrity and accountability.



### Mathew Paine, President

Mathew is an Executive Director, Human Resources at the NSW Government Department of Planning, Industry and Environment. Mathew brings over 20 years of senior HR experience within the private, not-for-profit and government sectors in Australia and the UK.

Mathew joined the BGF Board in 2017.



### Linda Bracken, Vice-President

Linda runs her own digital strategy and creative leadership consultancy and is an experienced Non-Executive Director.

Previously, Linda was a Senior Executive at the ABC, leading audience strategy and digital experience. She has also been the manager of their youth network triple j and the Head of Content for ABC Radio. Linda has been a member of the Advisory Council of the Centre for Social Research (formerly the National Centre for HIV Social Research) at UNSW.

A graduate of the Australian Institute of Company Directors, Company Directors course and the Deputy Chair of The Australian Horse Industry Council; Linda joined the BGF Board in 2019 and is Chair of the Fundraising and Marketing Committee.

1. [acnc.gov.au](https://www.acnc.gov.au) (2023) Public Benevolent Institutions ACNC. Available at: <https://www.acnc.gov.au/tools/factsheets/public-benevolent-institutions#>



## BOARD MEMBERS



### Ramon del Carmen, Treasurer

Ramon is the CFO of Sydney North Health Network. He is also currently a Director of Your Side Australia.

Ramon is a Fellow of the Chartered Accountants Australia and New Zealand and Graduate of the Australian Institute of Company Directors. Ramon has a Bachelor of Economics degree from Sydney University and a Master of Business Administration and Master of Arts from Macquarie Graduate School of Management.

Ramon joined the BGF Board in 2017 and is currently Treasurer, Chair of the Finance and Audit Committee and Chair of the Investment Committee.



### Dr. JR Baker

JR is an experienced executive with 20 years' experience strategically leading organisations to achieve cutting-edge service delivery. He has consistently introduced industry-leading service improvements that always keep the client at the centre of change. He has led primary and community care services to become an Australian leader in social prescribing, complex care coordination and linking work services. JR is driven by his ideas on providing optimal health services through innovation in the not-for-profit and health space.

JR joined the BGF Board in 2023.



### Tina Eggers

Tina is the Head of Industry for BESydney, which is a not-for-profit organisation funded by the NSW Government to attract international conventions to Sydney. Tina has over 20 years' experience in business, events, client engagement and leadership.

Tina joined the BGF Board in 2023.

## BOARD MEMBERS



### Michael Harrison

Michael is the Government and Regulatory Advice Lead in the Group Accountability function at the Westpac Group. He is responsible for frameworks and policies that support compliance with executive accountability obligations. He is an experienced risk and compliance leader, specialising in regulatory engagement and the implementation of complex regulatory change programs.

Additionally, Michael has held senior governance roles in not-for-profits across Australia. His experience to date has focused heavily on social justice, LGBTQIA+ inclusion and reducing stigma for communities experiencing marginalisation.

Michael joined the BGF Board in 2023 and is Chair of the Risk and Compliance Committee.



### Dan Holland

With more than 20 years' experience in corporate affairs, reputation and sustainability, Dan is currently Director of Corporate Affairs and Sustainability at the Endeavour Group overseeing environmental, social and governance (ESG) issues as well as relations across a range of sectors from wine production, retail and hospitality.

Working chiefly in the drinks and hospitality industries, his sustainability and ESG work has centred on social aspects and community practices. He's performed various volunteer roles at NGOs in the alcohol and harm space, including DrinkWise Australia, as well as being involved in key circular economy projects and the establishment of container deposit schemes in a number of states.

Dan joined the BGF Board in 2023.

## BOARD MEMBERS



### David Kay

David has more than 20 years' experience as a consultant, working across the human services and disability sectors in Australia and New Zealand.

David advises government agencies and large not-for-profit organisations on human services and disability sector reform, program review and evaluations, strategic and operational planning and improvement.

David joined the BGF Board in 2022.



### Carla Treloar AM

Carla is a Scientia Professor at UNSW. She was previously the Director of the Centre for Social Research in Health and the Social Policy Centre. She has researched social issues, especially stigma, about HIV and other conditions for more than 20 years.

Carla joined the BGF Board in 2023 and is Chair of the Client Services Governance Committee.



### John Walton

John has worked for over 20 years in healthcare and pharmaceuticals. Currently John is employed in sales and marketing at ViiV Healthcare. He has an MBA (Marketing) and a Master of Business from the University of Technology Sydney.

John is passionate about social justice, diversity, access to healthcare and supporting marginalised populations.

John joined the BGF Board in 2019.

## Thank you and farewell

- Dash Heath-Paynter
- Ben Moh
- Andrew Smith

Dash, Ben and Andrew all left the BGF Board this year but we are grateful for their dedication and commitment to our cause.

## Sub-committees

Our sub-committees, comprised of both Board members and external experts provide specialised oversight and strategic guidance across key areas such as governance, financial management, fundraising, marketing, investment and risk management.

### Client Services Governance

- Dr. JR Baker – Board member
- David Kay – Board member
- Nick Lawson – CEO
- Mike Searle – Director, Client Services
- Carla Treloar – Board member, Chair

### Finance and Audit

- Ramon del Carmen – Treasurer, Chair
- Dan Holland – Board member
- Nick Lawson – CEO
- Mathew Paine – President
- Avnit Raj – Director, Finance and IT

### Fundraising and Marketing Advisory

- Linda Bracken – Vice President, Chair
- Romany Brooks – Sub-committee member
- Susan Duffy – Head of Fundraising
- Tina Eggers – Board member
- Linda Hansen – Sub-committee member
- Nic Hennessy – Sub-committee member
- Dan Holland – Board member
- Rhys Leppard – Head of Marketing, Communications and Branding
- John Walton – Board member

### Investment

- Dr. JR Baker – Board member
- Ramon del Carmen – Treasurer, Chair
- Lorraine Hall – Sub-committee member
- Brian Johnson – Sub-committee member
- Nick Lawson – CEO
- Avnit Raj – Director, Finance and IT

### Risk and Compliance

- Michael Harrison – Board member, Chair
- Motofumi Kotsuka – Director, People, Culture and Administration
- Mathew Paine – President
- Mike Searle – Director, Client Services

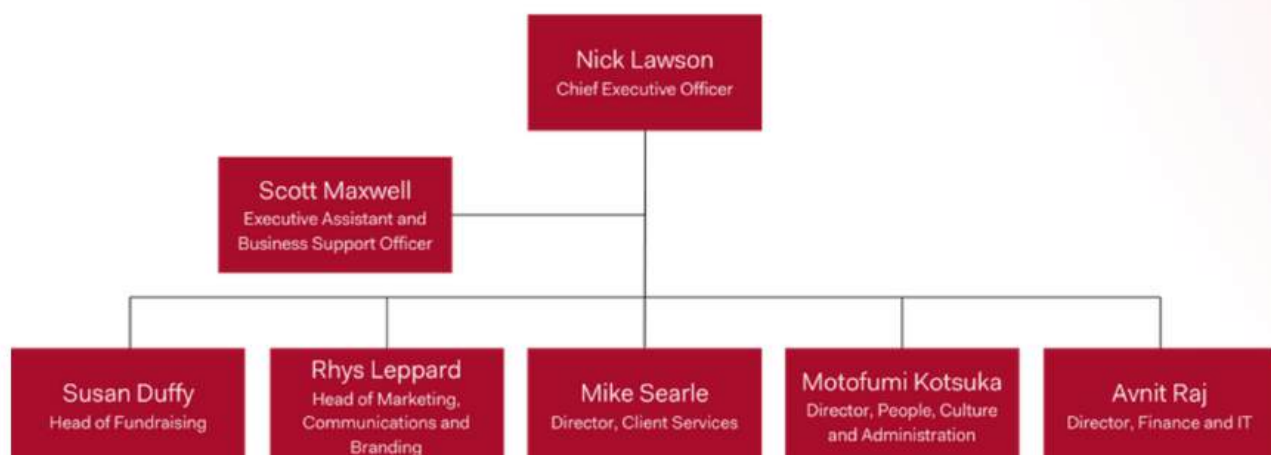
## Board attendance

Board member	Board meeting attendance FY23/24
Mathew Paine	5/6
Linda Bracken	4/6
Ramon del Carmen	6/6
JR Baker	4/6
Tina Eggers	3/6
Michael Harrison*	5/6
Dan Holland*	5/6
David Kay	3/6
Carla Treloar* AM	5/6
John Walton	5/6

\*Joined BGF Board after first meeting of new financial year

## Our Executive

The BGF leadership team, guided by the Board, collaborates closely to ensure implementation of our strategic goals and to drive the mission of the Bobby Goldsmith Foundation forward.





# FINANCIAL INFORMATION

## Accountability

A copy of the signed and audited financial statements for FY23/24 are available on the [BGF website](#) or on request from the BGF office.

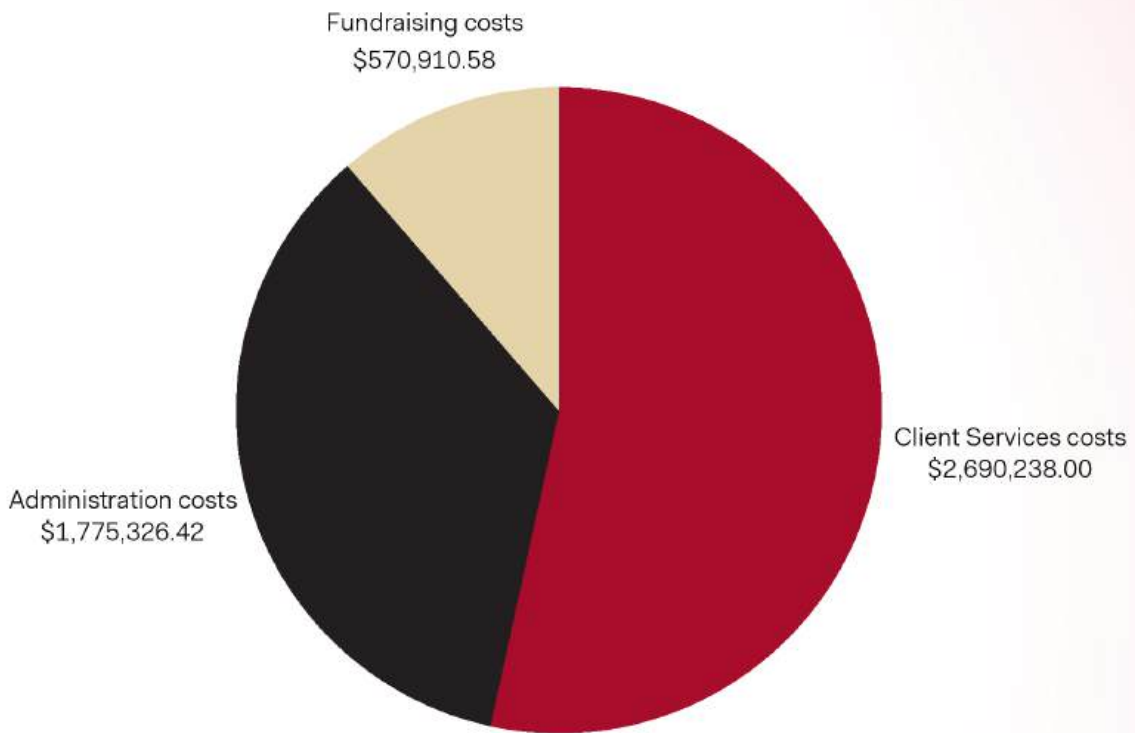
### Income Statement

	2022-23	2023-24
Income and Expenditure		
Operating revenue	\$4,015,623	\$4,410,205
Operating expenses	\$5,036,475	\$5,785,497
Operating surplus/deficit	-\$1,020,852	-\$1,375,292
Financial income/loss	\$655,553	\$588,071
Profit on sale of assets	-	-
Bequests	\$37,394	\$269,745
Net surplus/deficit	-\$327,905	-\$517,476

	2022-23	2023-24
<b>Assets and Liabilities</b>		
Total assets	\$9,913,934	\$9,310,775
Total liabilities	\$1,178,443	\$1,092,760
Total equity	\$8,735,491	\$8,218,015
<b>Cash Flows</b>		
Net cash from operating activities	-\$527,976	-\$537,685
Net cash from investing activities	\$743,187	\$687,645
Net cash from financial activities	-\$203,114	-\$249,842
Cash and cash equivalents as 30 June	\$178,456	\$78,574
<b>Ratios</b>		
Current assets/current liabilities	11.81:1	10.26:1
Cost of CS/total expenditure	53%	53%
Cost of admin/total expenditure	34%	31%
Billable services/total operating revenue	34%	33%

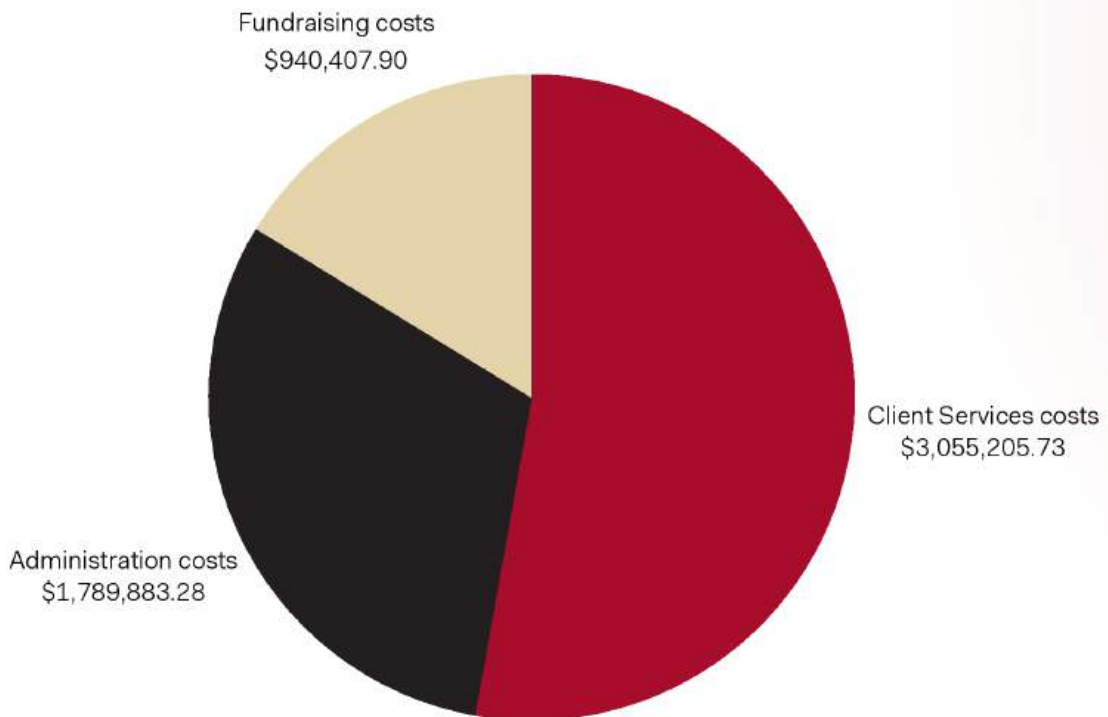


### Our Expenses 2022-23



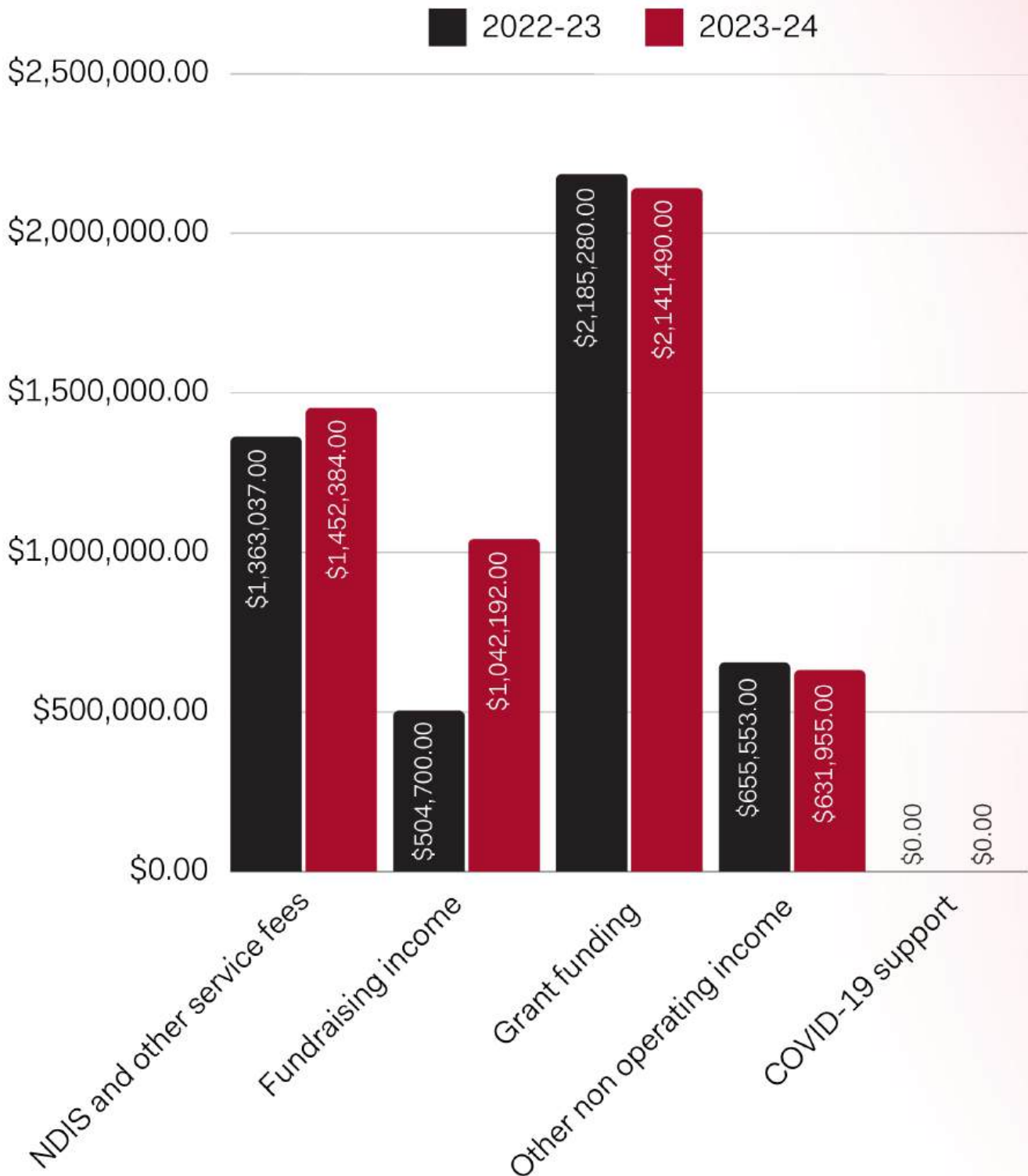
Total: \$5,036,475.00

### Our Expenses 2023-24



Total: \$5,785,496.91

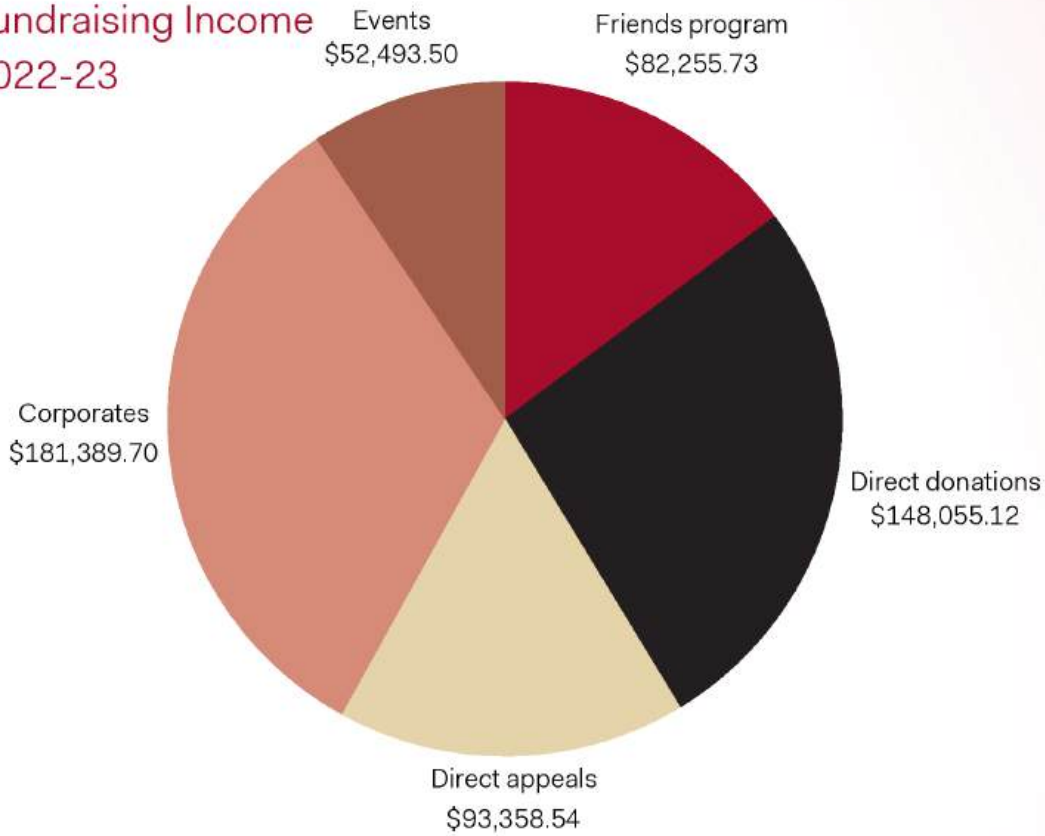
Our Revenue 2023-24



Total 2022-23: \$4,708,570.00

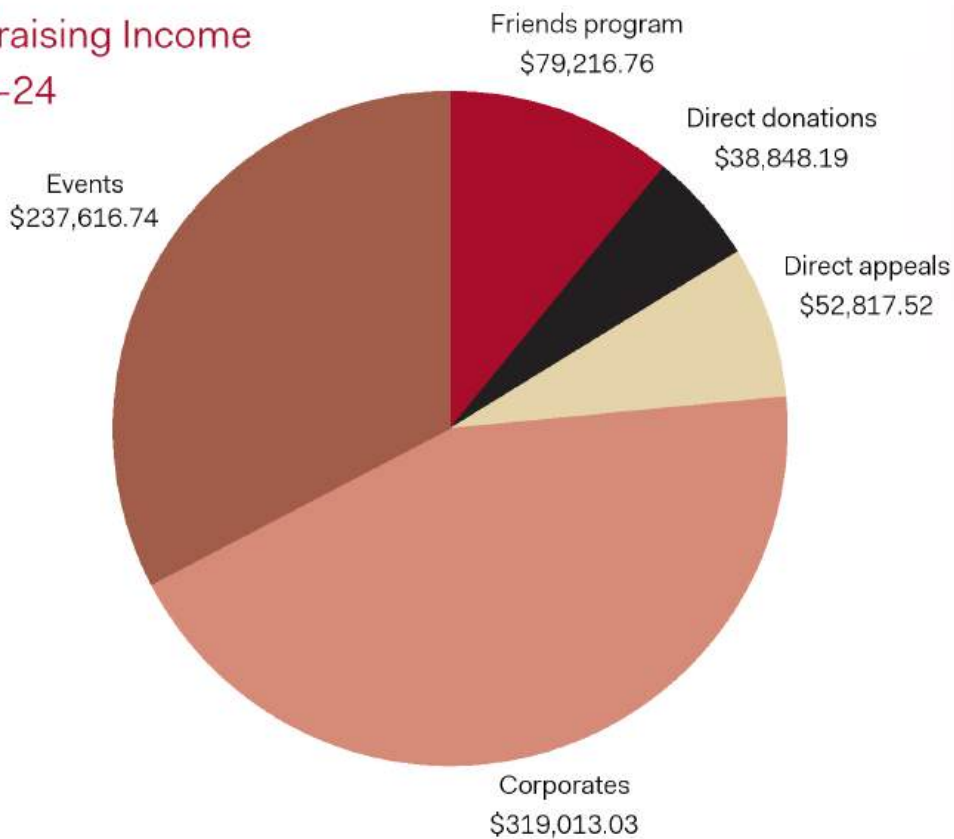
Total 2023-24: \$5,268,021.00

**Fundraising Income**  
2022-23



Net fundraising surplus: **-\$13,357.99**

**Fundraising Income**  
2023-24



Net fundraising surplus: **-\$56,849.79**

# THANK YOU

We extend our heartfelt thanks to everyone who has supported the Bobby Goldsmith Foundation over the past 12 months. Your generosity and dedication go a long way in helping those living with HIV to thrive.

Thank you for your continued support this year.

Liz Ainslie	Tom Godfrey	John Naoumis
Mark Alsop	Con Gotis-Graham	Lauren O'Neill
Glen Armener	Thomas Grainger	Mathew Paine
Darrell Bagang	Alex Greenwich MP	Douglas Paisley
Dr. JR Baker	Lorraine Hall	David Polson AM
Braith Bamkin	Thaik Han	Mishy Powell
Rebell Barnes	Daniel Hannan	Kenneth R. Reed AM
Brandon Bear	Linda Hansen	Cristobal Renteria
Alice Bedlington	Ashton Harrison	Matt Rule
Mark Bloch	Michael Harrison	Kim Ruth
Bill Bowtell	Fergus Harvey	James Silva
Linda Bracken	Hego	Steven Spencer
Romany Brooks	Nic Hennessy	Hollywould Star
Ken Bryan	Dan Holland	Aunty Glendra Stubbs
Ita Buttrose AC OBE	Lynton Jamieson	William Sweeney
Dan Byrne	Rhys Jarvis	Daniel Taunton
Connie Cartier	Brian Johnson	Michael Threlfo
Kaiwarr Clancy	Ellen Juan	Carla Treloar AM
Shelby Clarke	David Kay	Portia Turbo
Hannah Conda	Ian Kelly	Ruan Uys
Will Cooper	Nathan Kengike	Joep Van de Kruijs
John Cork	Hon. Michael Kirby AC CMG and	Thai Vo
Tom Crotty	Mr. Johan van Vloten	John Walton
Justin Cudmore	Marc Kuzma	Jo Ward
David Davies SC	Ceris Lane	Greg Warrilow
Ramon del Carmen	Mark Lee	Mark Wheeler
Paul Dobson	Kim Leutwyler	Peter Whitfeld
Judy Douglas	Joyce Maynge	Emma Whiting
Timothy Eckenfels	Peter McNeill	Katherine Wolfgramme
Tina Eggers	Pasquale Mercuri	Councillor Adam Worling
Etcetera Etcetera	Esther Mier	
Damian Fagan	David Miley	
Fernando Figueroa	Shaun Millett	
Gregory Freckmann	Ben Moh	
Aaron Gay	Ron Moreno	
Darron George	Jim Morris	

## Trusts, foundations and businesses

ACON (Kent Hildred, Hannah Maher)	Foundation Theatres	OCD
AESOP	Gilead Sciences	Optus
The Albion Centre (Denis Quinto)	Harvey Norman	P&O
Apple	Heaps Normal	PUIG
AussieBum	ICC Sydney (Jess Zickar)	Shout for Good
Beaumont People (Kaitlin Allen, Christopher Kehagias)	Impact Advising (Chloe Barton)	State Street
Belvoir Theatre	The Imperial Erskineville (Gillian Blake)	Stonewall Hotel (Glenn Hanson)
Bistro Rex (Baci Moore)	Lion	Surry Hills Neighbourhood Centre
Brennan Lynch Foundation Fund	Lisa McGuigan Wines (Lisa McGuigan)	Sydney Theatre Company (Jonathan Ware)
Budgy Smuggler	MAC (Viva Glam Fund)	TPG
Burdekin (Aran Tanaka)	Merivale (Paul Flynn)	Universal (Dillion Shaw)
Café Sydney	MUD	Viiv
Catalina	National Art School	Walter and Eliza Hall Trust
City of Sydney	National Indigenous Australians Agency (NIAA)	Woolworths
Clifford Chance	The Network of Alcohol and other Drug Agencies (NADA)	
Dovetail Communications	No Time to Lose	
Eagle Bar Sydney		
Endeavour Group		

If you would like to make a difference too you can give to BGF in the following ways:

### Become a friend of BGF

The simplest way to give – friends helping friends. By becoming a regular giving 'Friend of BGF,' you'll be joining a group of passionate people whose regular donations help make sure that no one with HIV gets left behind.

### Donate

Your donation of \$2 or more is tax-deductible and can be made online directly through our website.

### Leave a bequest in your will

Your legacy matters. By leaving a gift in your will, you can secure your spot on the Bobby Goldsmith Foundation Honour Roll, preserving your legacy and ensuring the important work of BGF lives on.

## REFERENCE LIST

King, J, McManus, H, Kwon, A, Gray, R & McGregor, S 2023, HIV, viral hepatitis and sexually transmissible infections in Australia: annual surveillance report 2023, The Kirby Institute, UNSW Sydney, Sydney, Australia

acnc.gov.au (2023) Public Benevolent Institutions ACNC. Available at:  
<https://www.acnc.gov.au/tools/factsheets/public-benevolent-institutions#>

THANK YOU!

## Bobby Goldsmith Foundation

Thank you for supporting BGF and our mission to help people living with HIV to thrive.

### Contact Details

P: (02) 9283 8666

E: [bgf@bgf.org.au](mailto:bgf@bgf.org.au)

W: [www.bgf.org.au](http://www.bgf.org.au)